



## **Revenue Cycle Management**

When outsourcing your billing, you require a company that is experienced and understands your practice's needs. MMRI has been managing account receivables for over 32 years. Our experience has taught us the nuances of collecting payments and reimbursements. No amount is too small or out of reach.

MMRI believes that clear communication and accurate information is key in a business-to-business relationship. We are always available to answer questions about your account. Our employees work in teams which service accounts in a single medical field to ensure that people who know the idiosyncrasies of your particular speciality manage your account.

MMRI also provides assistance to your patients. Our dedicated Patient Services departments field telephone calls and e-mails from patients who are making inquiries on their accounts or updating their insurance information. We send out alerts notifying your staff of changes in federal and state health care regulations or insurance company policies and procedures that could affect your practice. We meet regularly with clients and provide monthly reports with comprehensive information about your accounts.

### Accounts Receivable Management Services:

Customized patient encounter forms
CPT and ICD-10 procedural coding
Electronic submission and remittance of insurance claims
Daily generation of patient statements
Custom designed management reports

Daily deposits to your bank account
Daily reconciliation of your receivables
Continuous follow-up of aging accounts
Monthly accounts receivable reports
MMRI's Corporate Compliance Plan
covers your account

With MMRI's background of experience, you can be assured your account receivables will be managed with the strictest attention to detail. In a time of ever-decreasing reimbursements, let us recover everything that you have earned.

















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Practices experience constant pressure to provide quality, personalized health care while maintaining profitability. Trying to manage all of a practice's necessary business functions in-house may not be always practical or efficient. Medical Management Resources, Inc. (MMRI)'s services are time and cost saving solutions developed specifically for today's medical practices.

MMRI opened in 1986 as a full service billing company, with 5 employees and 3 accounts. Over the years, as the needs of physicians changed, so too did MMRI. Our business offerings have expanded from full service billing to include practice management software, practice management consulting, provider enrollment, bookkeeping, coding and compliance services. Today, we have over 185 employees managing 100 plus health care organizations representing more than 1,500 providers. MMRI is not geographically limited. We are familiar with state and insurance requirements and procedures outside of our home state of New York and serve many clients outside the state. We work with practices ranging from solo providers to academic departments to hospital-based and specialized diagnostic services groups in the following areas:

Allestilesia	General Surgery	Neurosurgery	Plastic Surgery
Cardiology	Geriatric Medicine	Obstetrics and Gynecology	Pulmonology
Dermatology	Hematology/Oncology	Opthalmology	Radiology
<b>Emergency Medicine</b>	Infectious Disease	Orthopedics	Reproductive Endocrinology
Endocrinology	Internal Medicine	Pain Medicine	Thoracic Surgery

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Endocrinology Internal Medicine Pain Medicine Thoracic Surgery
Family Medicine Nephrology Pediatrics Vascular Surgery

Gastroenterology Neurology Physical Medicine and Rehabilitation

As a client, you will experience MMRI's quality, integrity, and commitment first hand. It is through these basic values that a cohesive bond is formed between MMRI and our clients. We are dedicated to the fiscal success and ongoing development of your practice. In order to furnish our clients with the most valuable and accurate services, information and ideas, MMRI hires only the most highly qualified people. With experience and educational backgrounds from all areas of the medical industry, MMRI employees are able to provide you with innovative solutions and knowledge of current industry trends to benefit your practice.

With our experience, expertise and dedication, MMRI can show your practice how and where improvements can be made, efficiency enhanced and profitability increased.

Your business is our focus.





# What they say

MMRI has been a great partner for providing professional billing and coding services. They have been easy to work with and accommodating to ensure that excellent customer service is their first priority. The MMRI team is a true extension of our internal team. The MMRI team participates in weekly checkpoints with our operational teams to ensure that any questions and/or concerns regarding workflows, trends, etc. can be addressed immediately. Our experience has been a true partnership

### Tamara C. Imm, CPA

Rochester Regional Health



As CEO of one of the largest radiology groups in Central New York, I have now been working with MMRI since 2001. We still receive the same quality billing work from MMRI that we did from the first day of our partnership. MMRI has given me a billing team of seasoned professionals who keep up-to-date on radiology issues and meet with me regularly to review our account. They are extremely thorough in their billing efforts and I feel as if they are located just down the hall. I appreciate all they do for us and continue to be impressed with their medical billing and coding knowledge, as well as their determination to go after every last dollar for our group.

### Mary Ann Drumm

C.E.O. – Crouse Radiology Associates



We have been utilizing MMRI's practice management software and are pleased with the depth of this system which allows us to capture all of the changing health care rules and requirements resulting in our clients receiving maximum reimbursements for their service. MMRI's Customer Support Team is readily available to assist us with any questions or ad-hoc reporting we need. It's a relief that we can concentrate solely on our clients and not have to deal with the maintenance and costs of upgrades, training, extra equipment and finding IT specialists. MMRI's shared service relieves us of those responsibilities.

#### Jane Mack

Schaeffer Audiology Services, PLLC.



The best decision we ever made was to use MMRI for our provider credentialing. Using MMRI has freed up internal resources allowing our practice to focus more on billing, collections and higher level analysis.

#### Carlene M. Dewane, CPA